



## About Selah Central™

Selah Central™ is a Web Portal that provides your professional staff extraordinary oversight of their clients and matters. Selah Central™ works for law firms of all sizes and is easily tailored for specialized practice areas, i.e. Intellectual property, Insurance Defense, Bankruptcy and others. Selah Central™ includes area of practice templates to match the unique needs of a law firm.

Selah Central™ provides the seamless integration between “best of breed” legal software products in order to provide the totality of information needed for matter management. Complete client/matter management should provide information about the finances and budgets, emails and documents, calendars and deadlines, team member notes, client and matter contacts, opposing party contacts and practice specific profile data. Selah Central™ provides a simple and easy to use matter centric interface for the users. Selah’s Web Technology provides integrated screen views of data coming from the Firm’s core legal applications. It provides the summaries fed from the following application systems:

- Conflict avoidance
- Document and email management
- Document templates
- Records management
- E-discovery and litigation support
- Calendar and docket management
- Microsoft Outlook and Exchange
- Case specific notes
- Practice area profiles, which are customizable for unique areas of practice
- Case specific alerts including access to instant messaging, email and smart phone alerts
- CRM marketing, social media integration, client and matter contacts and personal and other business contacts
- Security, authentication, user functionality and access privileges
- Time and billing, accounting systems
- Mobile interfaces for both inquiry and time entry
- Workflow forms and approvals

Selah Legal Technology, LLC was awarded this agreement to develop Selah Central™ by Salesforce.com. Selah Central™ is totally developed in the Force.com platform, the primary platform of Salesforce.com. Selah’s mission is the creation of *legal specific software and/or the integration with the legal industries “best of breed” software products*. Selah’s law firm expertise

and their force.com/apex development skills have allowed Selah to win this national agreement. The product has taken over three and a half years to develop and has passed all of the tight security reviews of Salesforce.com/Force.com. Selah Central™ runs in the Cloud and can be accessed from any Internet connection given the appropriate security and authentication. Selah Central™ works with all Web browsers and is device independent, i.e. PCs, Macs, smart phones and tablets. It is compatible with all social media interfaces including Facebook, LinkedIn and Twitter.

Selah Central™ is frequently managed by a centralized records department or the docketing department of a law firm. Selah Central™ provides outstanding workflow for the intake process and accounting departments of a law firm. However, the bulk of the users include all of the lawyers and their staff. It can interface to the accounting systems for the conflict avoidance process and the client/matter opening process using workflow. Selah Central™ allows time entry from within the case/matter management system and from mobile devices capturing all of the available billable time. The tight security, authentication, access permissions and functionality controls make Selah Central™ ideal for use by multiple departmental disciplines.

#### **About Salesforce.com**

Salesforce.com and their award winning platform, Force.com, is one of the top three Cloud Platforms along with Google and Amazon. They have won the following honors in recent years:

- Forbes Innovators: World's Most Innovative Company 2012, 2013 and 2014
- Fortune: 100 Best Companies to Work for in 2012, 2013 and 2014
- 2012, 2013, 2014 CRM Market Winner: Best Enterprise suite CRM and Best Midmarket Suite CRM
- 2011, 2012, 2013 and 2014 Service Leader: Case Management Award Leader
- Gartner Group: CRM Excellence Award Winner

Selah Legal Technology, LLC brings the capabilities of the Force.com platform directly to the legal market segment through Client/Matter management and Selah Central™.

Set-up and customization is available via *Proof of Concept Consulting*.

Typical applications include: Clients, Matters, Contacts, Docketing and Calendar Management, Case Notes, Practice Area Customizations, Documents and Emails by matter, Integration with Outlook/Exchange, New Client/Matter opening processes and workflow, remote/mobile time entry, remote/mobile case management.